


# SALES FIST BUMPS

Each time you have a meaningful sales conversation with a prospect or an ongoing sales conversation with an existing customer write their name and the product/service you were presenting. Make a diagonal line through the fists where no sale resulted and a dollar symbol with the value of the sale when your fist bump resulted in an order. Use the page to discuss your results with your manager. Keep the sheets to assess your progress.


Date ... / ... / .....



Customer .....

Product .....


Date ... / ... / .....



Customer .....

Product .....


Date ... / ... / .....



Customer .....

Product .....


Date ... / ... / .....



Customer .....

Product .....


Date ... / ... / .....



Customer .....

Product .....


Date ... / ... / .....



Customer .....

Product .....


Date ... / ... / .....



Customer .....

Product .....


Date ... / ... / .....



Customer .....

Product .....

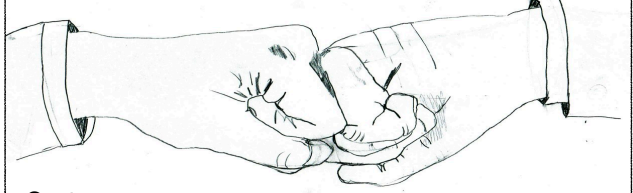
Date ... / ... / .....



Customer .....

Product .....

Date ... / ... / .....




Customer .....

Product .....

# SALES FIST BUMPS

Each time you have a meaningful sales conversation with a prospect or an ongoing sales conversation with an existing customer write their name and the product/service you were presenting. Make a diagonal line through the fists where no sale resulted and a dollar symbol with the value of the sale when your fist bump resulted in an order. Use the page to discuss your results with your manager. Keep the sheets to assess your progress.

Date 12 / 2 / 2021




**SALE \$425**

Customer MR AND MRS GREEN

Product MICROWAVE CUPBOARD

Date 14 / 2 / 2021




**HOME APPOINTMENT  
UP TO \$23,000**

Customer BOB TUCKER

Product KITCHEN MAKEOVER

Date 14 / 2 / 2021




**SALE \$425**

Customer PETE/BERYL SMITH

Product Widen Fridge alcove

Date 15 / 2 / 2021




**HOME APPOINTMENT  
UP TO \$23,000**

Customer Jones Couple

Product Change bench top

Date 15 / 2 / 2021



**SALE \$425**

Customer Peter BROWN

Product Range-hood fitting

Date 15 / 2 / 2021




**HOME APPOINTMENT  
BUDGET \$15,000**

Customer Mrs Black

Product KITCHEN MAKEOVER

Date 16 / 2 / 2021




**ONSITE QUOTE BOOKED**

Customer JONES (JILL)

Product DISHWASHER SPACE

Date 16 / 2 / 2021



**SALE \$576**

Customer TIERNEY Doug and Chris

Product Built in pantry

Date 16 / 2 / 2021

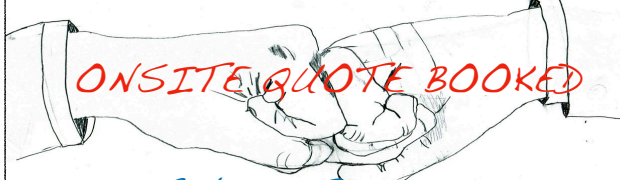


**SITE VISIT  
QUOTE \$3,800**

Customer Mrs Potter

Product Bench tops

Date 17 / 2 / 2021



**ONSITE QUOTE BOOKED**

Customer Roberts Tim and Sandy

Product Lwer winder for bench